

WHAT IT IS

Physical isolation for **service paths.**

A hardware switch that physically interrupts vendor VPN, backup, and admin tunnels — until they're actually needed.

\$1,199

AGN1 unit price

5 days

Time to ship

2023

Patent filed

WHY YOUR CUSTOMERS BUY

Three things your customers are tired of explaining at QBR.

Vendor VPNs that never close

Permanent integrator tunnels with line-of-sight to the whole subnet. Audit-policy says "disabled between visits." Reality says otherwise.

Audit logs that don't add up

Segmentation drifts. Firewall logs partial. Compliance reviewers can't tell which conduits were open when — only what was documented.

Compliance asks for proof, not policy

IEC 62443, NIST 800-82, HIPAA — auditors want hardware-grounded artefacts, not screenshots of policy intent. Most stacks don't produce them.

WHAT YOU SELL

Three products, one operating model.

AGN1

\$1,199

In stock · ships 5 days

Single-line device. One physical break per unit. Inline relay + GSM control + local audit log.

AGN2

Quote-led

Rack, multi-line

19" rack version. Multiple conduits in one chassis. Same default-closed mechanism as AGN1.

AGN Cloud

Waitlist

Fleet management

Centralised scheduling, per-tenant audit feed, NOC-friendly. Designed around MSP operating models.

WHAT THE PROGRAM LOOKS LIKE

Built for the operating model you already run.

30–35%

Reseller margin

Volume-graded. MSPs at the higher end.

Demo

Unit programme

Loaner AGN1 for first customer demo. 14-day evaluation.

30-day

Deal registration

Lock the opportunity, no overlap with another partner.

MSP-first

Sales motion

Start with customers who already trust your recs.

TARGET PARTNERS · MSSP Alert Top 250 · MSP 501 · CRN MSP 500

HOW TO START

From inquiry to first deployment in about 4 weeks.

01

Submit a partner inquiry

airgapnet.us/partners — we reply within one business day with a partner brief and current channel terms.

02

Demo unit + 30-min onboard

Loaner AGN1 ships to your office. We walk through one real maintenance window on your bench. Co-branded materials handed over.

03

Your first customer deployment

Identify the first protected service path with your customer. We support live during the first window; you own subsequent ones.

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